

# Altion Services

## OSS development and integration

Developing, maintaining and supporting OSS inventory solutions. Integrating products from **Altion**, Amdocs OSS, Comptel (AXIOSS), Celona and Sidonis.

In a competitive market, Operator OSS must be more cost efficient than ever before. OSS products are excellent value for money if they are well integrated and efficient to operate. **Altion** have worked with operators for 20 years to ensure that their OSS works hard for their business. **Altion** make OSS inventory work.

Today, Operator OSS must support more services than ever before. **OSS costs** are under severe pressure in a competitive market.

Any OSS investment must yield full value for the operator. However, making OSS products work for your business means overcoming **challenges**:

**Cost:** the cost of integrating an OSS product can run out of control if the right focus and knowledge is not applied from the start. Large systems integration projects can be costly for operators with high fees and unforeseen customizations.

**Know how:** each operator is different, each OSS product is different. Implementing a working business solution requires expert knowledge of:

- OSS product features in detail
- OSS inventory for multiple technologies
- Smart and efficient OSS integration
- operator inventory processes

Combining the expertise of operator staff, product vendor staff and systems integrators can be difficult. With the right experience and expertise, the issues and costs for these projects can be controlled and minimised.

Over 20 years, **Altion** have focused on OSS inventory and have built a strong reputation as expert, practical and cost effective OSS inventory partners. **Altion** deliver:

- ✓ **Value:** **Altion** provide a dedicated, focused and expert team who take responsibility for delivering real operator solutions quickly and efficiently. Our business has grown because we deliver real value with highly competitive pricing for development, systems integration and support.
- ✓ **Know how:** **Altion** are experts in the area of OSS inventory and OSS integration. We have successfully developed, integrated and supported bespoke solutions for many years and are happy to reference cost-effective solutions for fixed and mobile operators world-wide. **Altion** are integration partners for Amdocs OSS, Comptel, Celona and Sidonis. We have built expert knowledge of these product sets through exciting and challenging projects for a wide range of operators. We are proud to include references from major operators whom we have helped to realize the full value of these products (see overleaf).

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# What do our customers and partners say about us?

**Altion Services** are used by a wide range of operators including AT&T, BT, Eircom, KPN, NeoTel, O2 Ireland, TDC Denmark, Telstra Australia, Three Ireland, Vodafone Ireland, Vodafone New Zealand and partners including Alcatel-Lucent, Amdocs OSS, BlueStar Infotech, Celona, Comptel (AXIOSS), Sidonis and TierOne OSS.

*Altion have been key to our successful deployment Amdocs OSS and continue to provide maintenance and support, upgrades and data synchronisation. Altion are experts at what they do and we really feel we are getting value for money with them.*

*– Senior Manager, OSS, Vodafone.*

*Altion delivered a cost-effective and successful deployment of Amdocs OSS for our entire network. We are very happy to trust them with on-going configuration, upgrades and support & maintenance.*

*– Senior Manager, Telefonica.*

**Altion Services provide operators with OSS expertise to ensure cost effective development and integration. Altion are experts in:**

- **OSS inventory deployments.**
- **OSS activation, Root cause analysis and correlation, Fault management and Customer fulfilment.**
- **Integration of Amdocs OSS, Comptel (AXIOSS), Celona and Altion products.**
- **Telecoms domains: Ethernet, IP, DSL, ATM, POTS, 2G, 3G, PDH, SDH, DWDM.**
- **IT domains: Java, PL/SQL, Apache POI, SQL Loader, Struts, JSP, Grails.**
- **IT disciplines: Design, customisation, test, deployment, upgrades and support.**

**Altion Services benefits:**

- ✓ **Strong expertise across OSS inventory, integration and OSS software development.**
- ✓ **Proven capability for OSS product integration, configuration, upgrades and support with Amdocs, Comptel, Celona and Sidonis.**
- ✓ **Competitive pricing on all services.**
- ✓ **A dedicated and flexible team who work across OSS product and department boundaries to deliver efficient solutions.**
- ✓ **Clear and direct dialogue with a focused and expert team.**

## **About Altion**

**Altion** has been providing Operational Systems Support (OSS) products and services for almost 20 years. We are the OSS integrator for some of the largest mobile and fixed line operators in the world and the partner of choice for industry leading OSS solutions. We make OSS work.

**Altion** supply a range of products and services to the telecoms industry including **Altion DataSync**, **Altion NIS** (Network Inventory System) and **Altion Services**. **Altion** is a solution partner working with Alcatel-Lucent, Amdocs OSS, BlueStar Infotech, Celona, Comptel (AXIOSS), Sidonis and TierOne OSS.

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